

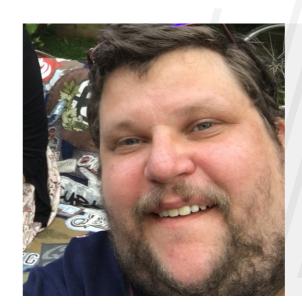
## Why do our customers choose to work with us?

We're a trusted Managed IT Service Provider, digitally transforming our customers through technology.

#### We have unrivalled customer support.

Our customer commitment is to provide unrivalled support, and we're confident that we do this. We have in-depth knowledge of the sectors that we work in across our business, and we pride ourselves on being your trusted partner of choice.





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Wanstor have been epic. From seamless massive migration implementation, to the huge improvements in efficiency and functionality.

I couldn't have asked for more if I'm honest.

Daniel Swithinbank, Catch22





I like putting customers' fires out before they start.

Anthony, Senior Technical Architect, Wanstor



### We are seriously proactive.

We've an entire team of proactive engineers in place whose sole responsibility is to check, test, probe and check again the solutions we provide you to identify and remedy anything that could cause issues.

We're confident that the way we monitor and proactively improve your IT architecture is unlike any other MSP.



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Wanstor have expertly delivered on our digital transformation vision, allowing us to carry on with our IT strategy and making sure we are in the best place to achieve our Mission.

Geoff Wilson, The Fostering Network



#### We know your business inside and out.

We've demonstrable industry expertise within many sectors, and particularly with the Hospitality & Retail, Not-for-Profit & Charity, Financial, Professional Services & Education sectors, boasting many of the UK's most loved brands as customers.





#### Business outcomes delivered by end-to-end experts.

We're focussed on tangible business outcomes for our customers using solutions that span the full IT and technology stack, with 100+ engineers who are certified for all the latest technologies from best of breed vendors.











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We were keen to build a sense of partnership with our IT provider, and having a dedicated person onsite from them is just so much better."

Andy King, Saxton Bampfylde



#### We're proud to care.

Our business is privately owned and run by long standing members of the leadership team who uphold the core beliefs and principles upon which the business was founded, and which remain true today. We like to do the right thing.

## Why else would you choose Wanstor?



We have specialists in all sectors



**Great people and vibrant culture** 



Industry leading systems and tools



ISO, Cyber Essentials best practise



We have fantastic customer references



We're on G-Cloud

## **End-to-End Technology Solutions for your Growing Business.**

From the underlying network, to the business applications and data, Wanstor are your single IT partner to design, deliver and manage your technology strategy and solutions.

Cloud & Infrastructure Whether you're hosting in public or private cloud, we're here to make sure your cloud services are working optimally and workloads and applications are in the right place

**Networking & Connectivity** High speed, resilient, secure managed networking solutions keep businesses connected 24/7/365. We're confident that we monitor and proactively improve LAN, WAN, DIA, WiFi and VoIP solutions unlike any other MSP

#### **Business Applications & Data** We are a Microsoft Solutions Partner across Modern work, Infrastructure, Azure and Security and have significant experience in helping businesses transform their processes to become more efficient through the use of Microsoft business applications

**Security & Compliance** We understand the importance of cyber security and have a portfolio of standalone and managed security services to ensure 360° protection across your processes, technology and people, all validated against Cyber Essentials

#### **Managed IT Services**

Our fully managed IT support services can scale dependent on the needs of your business. Offering first, second and third line support services across all aspect of

IT, we're able to improve your IT while reducing cost and complexity



#### **EPOS Solutions**

We are a gold partner of Oracle hospitality POS systems, which is one of the leading global provider of software payment solutions within the industry.

We can help with all ordering and payment requirements for businesses of any size



#### **Consultancy & Change**

roadmapping and digital transformation

Our team of experts can help to devise and implement strategic initiatives across all areas of IT from CISO services to cloud migrations, technology

# Supporting the most well-loved brands and enterprise clients in the UK.

We have an unwavering commitment to our customers to provide right-sized, best-value transformation solutions across a complete portfolio of IT consulting services and technology solutions.















Proud to be independently ranked as one of the UK's leading Managed Service Providers.

We're an established Managed IT Service Provider enabling mid-size clients across all sectors to transform their businesses through technology.



Founded on **Proactivity** 



Embedded security as standard



End-to-End Technical Expertise



Big enough to scale, small enough to care



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wagamama relies on technology to help deliver a positive experience to customers. As such it was vital we partnered with an organisation that had in-depth understanding of the hospitality industry with the right people, systems and processes in place to help us meet customer demand.

## **Our Awards and Recognition**









Wanstor wins
Trusted Partner of
the Year Award

CRN recognises Wanstor as one of the fastest growing UK MSPs

Wanstor named a leading UK MSP in Cloudtango Report

Wanstor wins
ManageEngine MSP
Partner of the Year Award

#### **Microsoft Certifications**

















Tel: 0207 592 7860 Email: info@wanstor.com For more information visit **www.wanstor.com**