green lemon
company ●

wanstor

A Cyber Essentials security project opens new doors for the Green Lemon Company

The Result

Planning for and completing a Cyber Essentials assessment can be intensive, as most businesses have a wealth of information and knowledge which needs to be formalised and documented in order to obtain the certification.

As an IASME certification body, the Wanstor team understand how to systematically work through criteria and get the documentation right first time, avoiding wasted time and resources.

"We have now passed our Cyber Essentials Plus and will get in touch with Wanstor three months before recertifications so that we can check that everything is in place.

"We would absolutely recommend the security team at Wanstor. They were responsive, offered practical guidance, and made everything clear from the outset so that we passed with flying colours.

"I can now concentrate on other areas of the business knowing that we have this baseline for security formalised.

"We are now in a position to bid for a far wider variety of tenders for which we believe the business will be a good fit."

Key Outcomes

⊕ Ability to bid for more varied and larger projects

⊕ A formalised baseline for security

⊕ Improved credibility with customers

⊕ A streamlined approach to cyber security

Background

Building low-code software solutions at pace for industries such as healthcare, banking, construction and logistics, the Green Lemon Company's projects extend from web applications to advance backend administration, AI augmented solutions and app integration.

Launched in 2006, the business has pivoted over the last two years to focus on automation with a continued commitment to rapid, scalable and flexible services.

They hold a wealth of customer-based information, wanting to become certified in Cyber Essentials and Cyber Essentials Plus within a twelve-week period so as to enable bidding on a much wider variety of projects, before moving to an ISO accreditation.

The Challenge

As IT specialists, the company already had a wealth of security measures in place.

They had however noticed when bidding for projects that it was far simpler to pass security checks with formal documentation from an accreditation such as Cyber Essentials Plus.

"We wanted the accreditation because it was required on more than a few bids, and we liked that it formalised the idea we value both our own security as well as that of our clients.

"We already had everything in place to ensure security, but this accreditation means that this is documented – both for prospective customers and for our own business," said Support Manager, Geraint Brown.

The Solution

Wanstor advised the business regarding how each aspect of security should be documented and systematically took them through the process, advising, adapting, supporting and signing off on each piece of policy documentation.

The certification covers each facet of security, from patching to vulnerability testing, passwords and malware, to multi-factor authentication. The process is intensive and covers every aspect of the business' security profile in great depth.

"I had an engaging conversation with Wanstor who were confident they could take us through the accreditation process in time. There was a lot to do for the required documentation necessary to obtain Cyber Essentials Plus, but the team were straightforward, responsive and easy to deal with, even though everything was undertaken remotely.

"Nothing ever felt like a waste of time as every conversation was productive and moved things forward, with a minimum of time wasted.

"Having the Cyber Essentials Plus accreditation in place means that we have recently been shortlisted for government tenders which we would not have been able to bid for previously, so it absolutely was worth it," Geraint continued.

We would absolutely recommend the security team at Wanstor."

Geraint Brown
Support Manager