FUJITSU

Wanstor awarded Fujitsu Retail Partner of the Year for 2018/2019

From left to right, Colin Smith (Head of Data Centre Sales, Fujitsu), Ferdie Koukakis (Technical Director, Wanstor), James Johnson (Head of UK&I, Fujitsu)

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Wanstor, a leading UK IT Managed Service Provider, today announced it has received the 2018 / 19 Fujitsu Retail Partner of the Year award. It has been given this award by Fujitsu in recognition of its strong technical skills around data centre storage and server technologies.

Over the past 12 months Wanstor has worked closely with Fujitsu in the UK retail market to help several retailers transform their data centre environments. The results from these projects have meant retailers have benefitted from improved security around their data and easier access to customer, store and supply chain information in locations where they need it most. By having better access to data and the right storage and server technologies in place, retailers can stay ahead of the competition with more efficient store operations and improve both the online and in store shopping experience for their customers.

Peter Lukes, Managing Director of Wanstor, commented "The Fujitsu Retail Partner of the Year Award for 2018 / 19 is testament to our retail customer credentials, Fujitsu engagement and data centre engineering capabilities, boosting our partnership and performance for 2018 and beyond. Our partnership with Fujitsu runs very deep, going from strength-to-strength. By combining our people and deep customer intimacy, our retail customers can innovate faster and deliver technology solutions with genuine business outcomes."

Colin Smith, Head of Data Centre Sales at Fujitsu, says "Fujitsu's Retail Partner of the Year award verifies the successful technology implementations that Wanstor have delivered for our shared retail customers across the UK. This latest accolade will help strengthen our relationship with Wanstor and make retailers more aware of each company's deep understanding of the technology needed for success in an ever changing, fast paced marketplace."

About Wanstor

Established in 2002, Wanstor are a trusted IT service and solutions provider helping retailers transform their IT environments with highly available secure services that are designed to scale with ease. Retailers of all sizes across the UK benefit from our skills, knowledge and capabilities as we deliver complete, end-to-end IT solutions that are designed to meet their IT needs, both now and in the future. The services we provide to retailers include IT Support, Managed IT Infrastructure, Cloud, Data Centre, Networking and Security.

To find out more about Wanstor's Fujitsu capabilities, **click here.**

About Fujitsu UK & Ireland

Fujitsu employs over 14,000 people in the UK & Ireland, with total revenues exceeding £1.8 billion. Offering an integrated product and service portfolio, we deliver consulting, applications, technology products, systems integration and managed services, including cloud-based solutions, for customers across both public and private sectors, including retail, financial services, telecoms, government, defense and consumer IT.

For more information, please see **http://uk.fujitsu.com**.

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