

wanstor

Let Wanstor
help you drive
productivity and
innovation across
your business



 Microsoft
Solutions Partner
Modern Work

 Microsoft
Solutions Partner
Infrastructure
Azure

 Microsoft
Solutions Partner
Security

Specialist
Identity and Access
Management

Improve your business productivity with Microsoft Power Platform, the most capable, secure, dynamic business platform on the market.

The Power is at your Fingertips

If you currently enjoy the benefits of Microsoft 365, you likely already have access to Microsoft's industry-leading Power Platform - the most efficient business data and automation solution available to businesses large or small, revolutionising how organisations work and what they can deliver.

As Microsoft Gold Partners, Wanstor can get you on-board.

Businesses now generate so much data that optimising it to support growth through activities like fast, effective creation of intelligent insights, prospect pipelines and slicker operations is absolutely vital.

Many businesses still use systems like Excel to manage data and pull reports, but with so much information being generated, this is prone to human error, time consuming, costly and laborious to manage.

The Power Platform offers none of these challenges.

It's no longer necessary to be a slave to data - in fact, it's possible to manage it with ease and precision and make it work for you.

Manmit Rai
Operations
Director
Wanstor



“We’re confident in saying we haven’t met a single business, large or small, that couldn’t be transformed by the correct application of this platform.”

“The Power Platform takes the complex and almost insurmountable challenge of efficiently managing data and makes it the highly valuable business commodity it should be”, says Manmit Rai, Operations Director at Wanstor.

“For many of our customers, the Power Platform would simultaneously remove a lot of wasted resource, and make use of one of their most valuable assets, all in one go.”

In brief

The Power Platform can analyse data for insights, quickly and easily build custom apps, and automate workflows to improve business productivity through the combination of **Power BI, Power Apps, Power Automate** and **Power Virtual Agents**. It collects, connects and dissects your data to deliver only clear, meaningful, intelligent analytics you need, in real time.



2 days saved per month with new Power BI dashboard reports



25 hours saved automating QA process with Power Automate

It helps steer intelligent business decisions, efficiently manage projects, remove costly and laborious admin, manage stock, improve customer journeys and boost employee productivity - a solution you can point at any challenge to resolve, but also improve and streamline legacy business solutions that currently provide acceptable performance.

The Sum of its Parts: The Power Platform delivers four key solutions



Power Apps

Increase organisational agility by rapidly building low-code apps that modernise processes and solve tough challenges. Give employees the ability to build internal and client-facing apps to simplify data collection, storage and use.



74% reduction in app development costs



3.2 hours per week avg. improvement in line-of-business employee productivity¹

A series of prebuilt templates make it easy and inexpensive, with some support, to develop apps in-house. The speed these can be created with provides businesses agility and flexibility, evolving operations as needed.



125 hours saved per user per year via self-service



Better business intelligence gave a **2.5% operating income uplift**³

Power BI is a self-serve solution with enterprise capabilities, affordable for businesses large and small and for all employees. This allows every cog in the machine to operate optimally, in unison and with the information they need to embrace a culture of business intelligence.



Power BI

View correct, real-time data you need in highly available, easy-to-consume, shareable reports. What if your users could access real-time information, data and analytics to be their most productive and make smart decisions meeting your business goals?



Power Automate

Streamline tasks, integrate disparate workflows, free employees up to focus on engaging projects. Automate processes, quickly, securely and at scale. Let users utilise the power of sophisticated and automated workflows, removing inefficient admin tasks.



Reduction in time-to-market by **up to 33%**



27.4% reduction in errors through increased automation²

Automate processes through the business, from booking requests to management of libraries, to service desk notifications or fieldworker calendars. Integrate seamlessly into other systems using more than 300 readily available connectors for solutions like Salesforce, SharePoint and Adobe Creative, and watch Power Automate go to work for you.



34% reduction in requests requiring assistance



10-15% reduction in IT and support ticket workload in first year⁴

Use Virtual Agents to develop chatbots, increase operational efficiency by undertaking tasks like new starter induction, answering employee queries and providing customers with product and solution information at the top of the sales funnel - doing those jobs that don't make best use of your employee's skillset, freeing up resources to focus on meeting business goals.



Power Virtual Agents

Develop ChatBots allowing employees to focus skills in more critical areas while technology deals with simple, repetitive jobs. The Power Platform means no more complex, time-consuming and expensive development of ChatBots.

Who's it for?

The Power Platform is for any size of organisation wanting to free up employees from time-consuming administrative or routine tasks that could easily be automated.

It's also beneficial for employees and executives who need to isolate, collate and easily analyse business intelligence and data, enabling them to leverage the power of this hugely valuable commodity.

It's included on the Microsoft 365 license and is sold as a service, so always up to date with no upfront costs or maintenance.

Wanstor can help you make use of the Platform's ability to create and deliver reports, build apps and automate processes.

It's low-code, so things can be built in a fraction of the time and cost that would have traditionally be required in outsourcing development work.

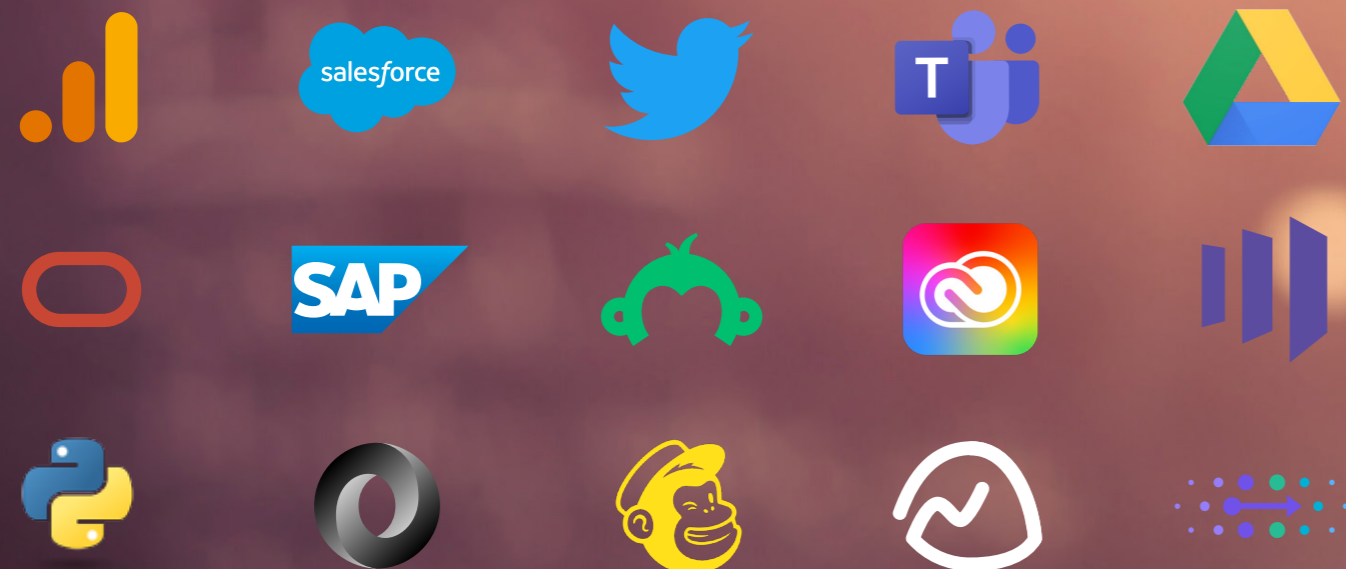
It also has over 150 connectors and can work seamlessly with solutions like Teams, SalesForce, SharePoint and Twitter to name a few, so even things like automatic alerting through Teams is possible.

Where do Wanstor fit in?

It's plug and play, but if you want to play better than everyone else, you'll need a Microsoft Gold Partner like Wanstor to get you up and running.

Our team of Power Platform specialists help our customers to configure the reports that they need their data and apps to regularly populate to get the best use out of the solution with almost immediate effect. We know our customers inside and out, so we are able to advise how to automate specific processes to avoid any challenges or disruption and make sure that the platform is integrated into relevant legacy systems like the CRM, collaboration and communication tools and project software solutions already in place.

Projects which once took months can be realised in weeks and enterprise-class technologies can be achieved affordably and simply with just a little support.



Leonard Cheshire gains better clarity of their IT assets with Power BI

- + Automated data collection
- + Up to the minute reporting

As a key part of their IT security strategic objective to become Cyber Essentials certified, Wanstor also helped Leonard Cheshire gain better clarity of their IT assets through PowerBI reporting.

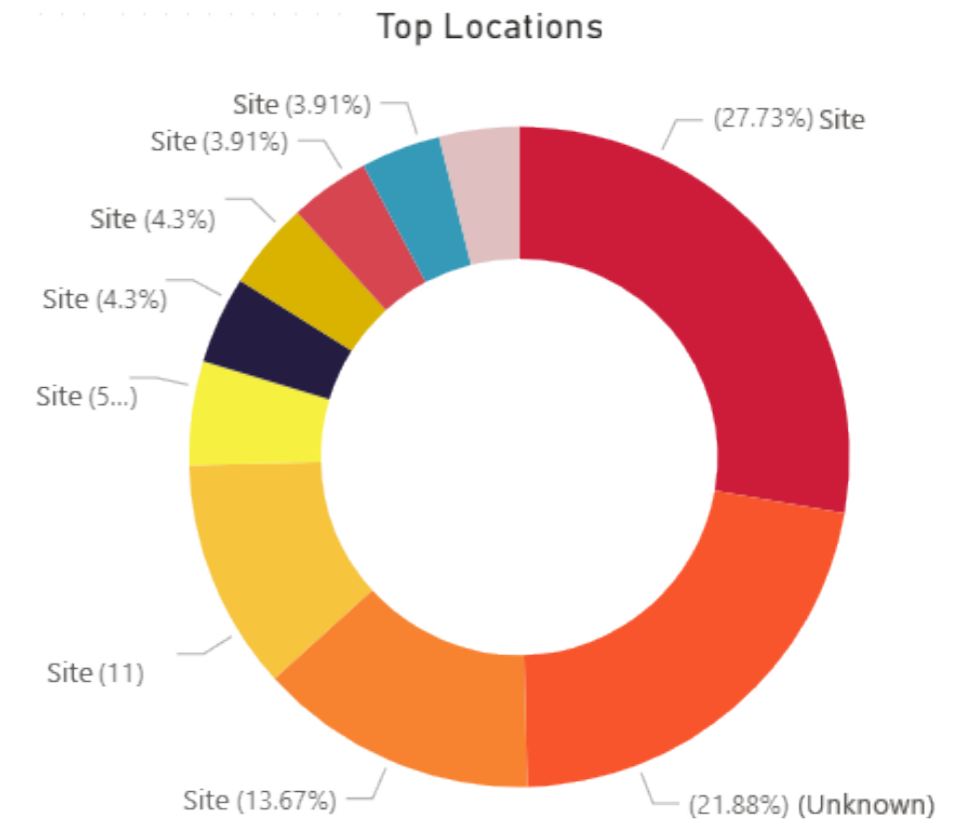
They had struggled with keeping an up to date register of their IT inventory because everything was stored in multiple Excel spreadsheets, meaning it was a very manual and time intensive process to gain this visibility.



Instant, real time visibility of over 2,000 computers across 150 global locations

This is an important element in becoming Cyber Essentials certified and needed addressing.

By building a new low-code instance in Power BI and extracting the data from multiple stored sources into it, Leonard Cheshire had more control over their data and could automatically filter and report on more variables than ever before. This meant a single, real-time view of assets neatly presented in a Power BI dashboard, which stakeholders could then access at any given time.



How?

Using OData feeds from Microsoft, the data was ingested by Power BI via Intune, creating a pathway for Leonard Cheshire to access this via the Power BI portal.

For additional details and requirements that Leonard Cheshire wanted captured, Wanstor created a new custom data connector to pull information from Azure AD. This allowed us to provide Leonard Cheshire with multiple data sources in one place, helping to provide a unified view of their IT estate.

Why?

Previously, Leonard Cheshire were simply exporting spreadsheets and working through those on a regular basis to carry out their asset management tasks.

This is time consuming, and ends up with you having a sizeable number of manual steps. This allowed them to have greater filters or controls, and less manual input, to tackle asset management. Asset management is a key business process, and also ties into security, which Leonard Cheshire are working hard on.

Saxton Bampfylde used Power Apps and Power BI for real time management information reporting

+ Two days per month saved by automating business processes

With the use of Power BI and Power Apps, Wanstor helped executive search group and leadership consultancy, Saxton Bampfylde, save over two days each month of resource time, which was previously taken up with data input and management tasks.

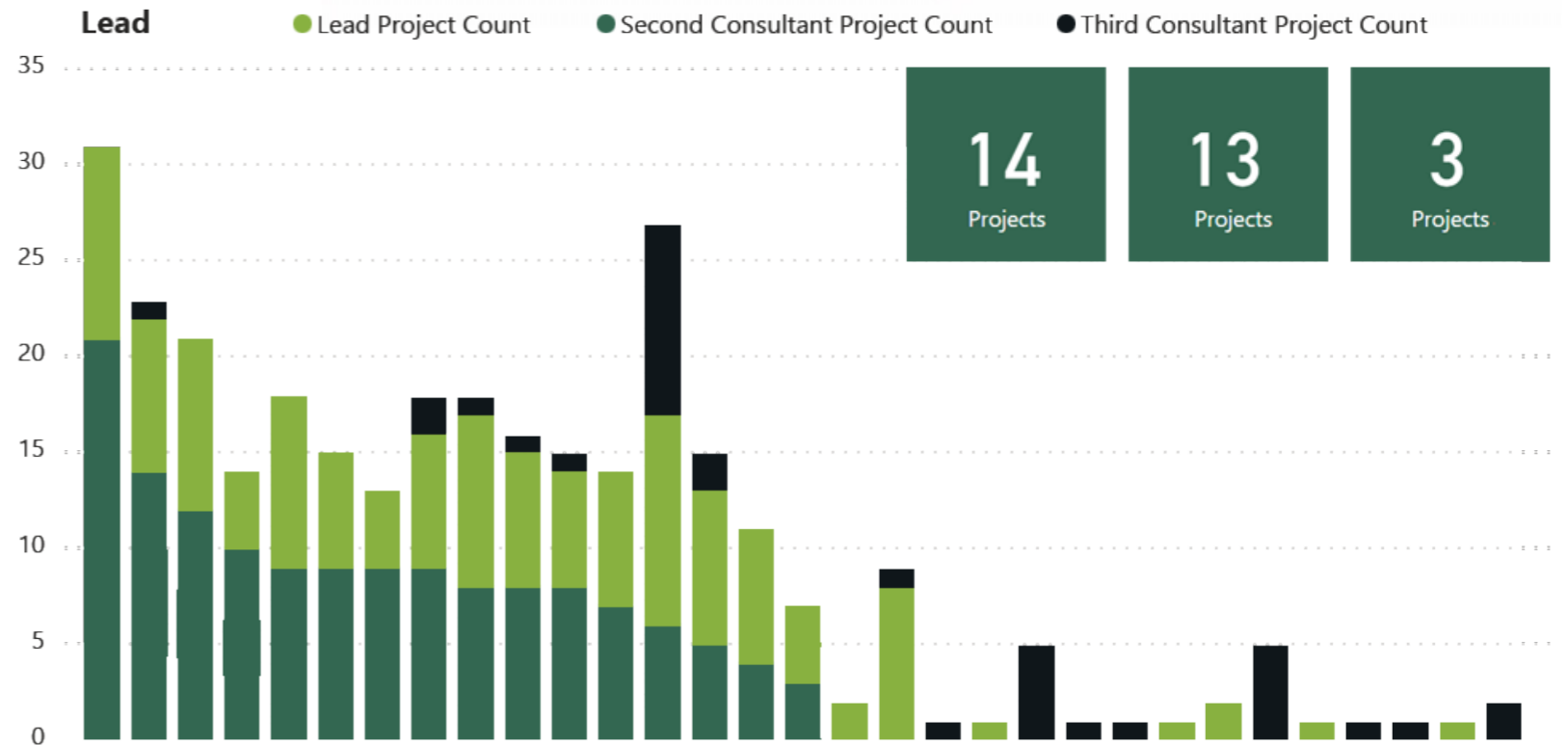
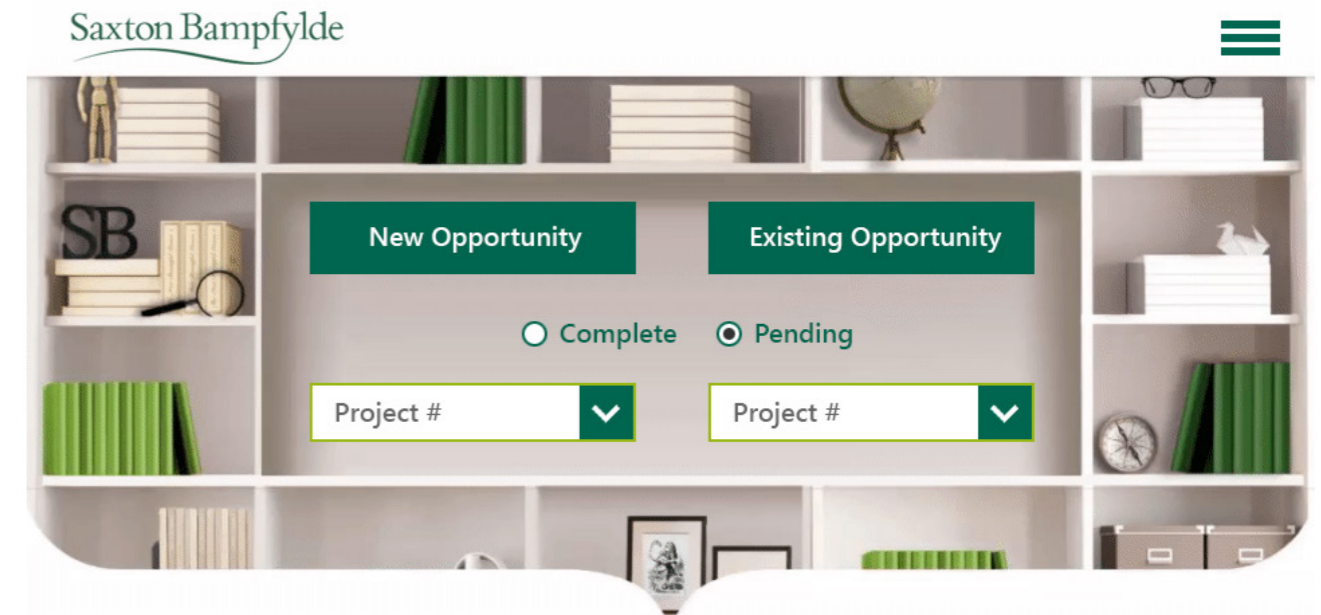
The consultancy's greatest operational challenge was a huge wealth of data that had to be keyed into a large number of disparate spreadsheets, taking days to prepare and check - thus always out of date. SaxBam already had Microsoft 365 so the Power Platform was ready and waiting to be used.

They just needed Wanstor's help to structure an app and automation process to capture all required data, and automatically transition the information into tailor-made reports.

"We can now make effective use of our resource, as well as input, integrate and filter the correct data into our existing reports and make intelligent business decisions based on the clarity Power BI delivers," Andy King, Finance Director, said. *"It gives us the correct, up-to-date management information we need at our fingertips and allows us to quickly understand the opportunities currently available, which is priceless in this market."*

"It allows us to quickly understand the opportunities currently available, which is priceless in this market."

Andy King
Finance Director



Wanstor uses the Power Platform across it's business for productivity and efficiency gains

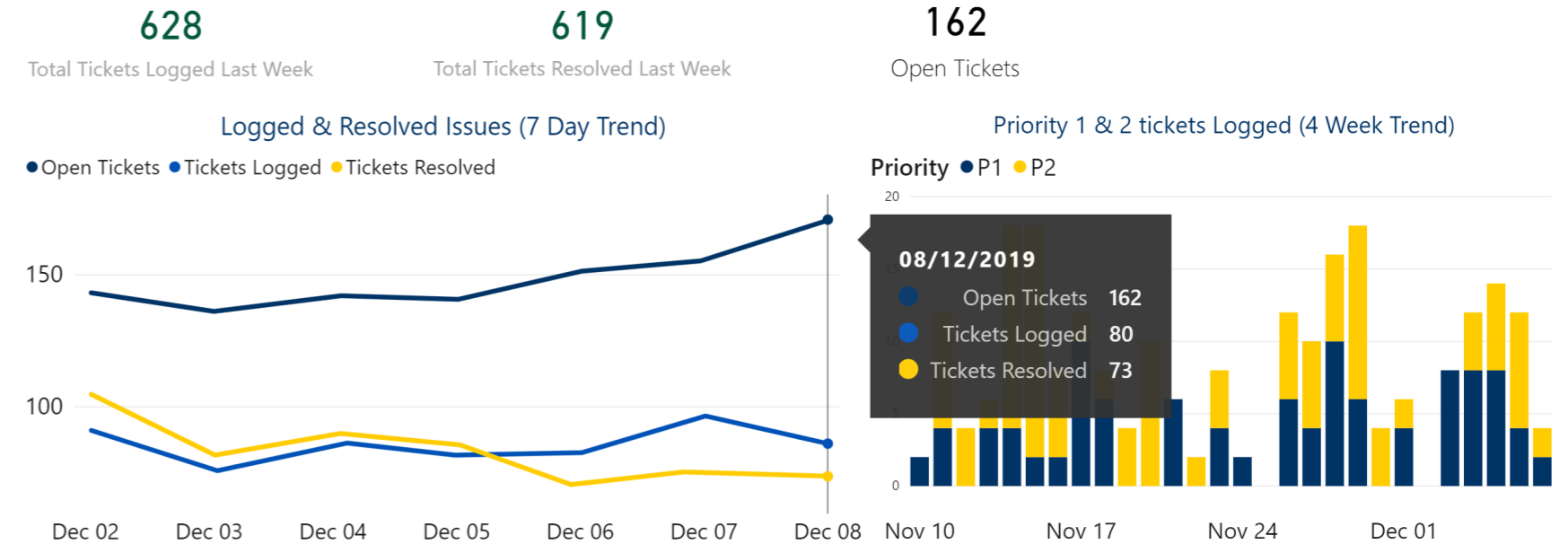
+ 25 hours per month saved by automating the QA Process

We're really convinced that businesses can be revolutionised by Microsoft's Power Platform because we use it ourselves.

We've used Power Apps, SharePoint and Power BI to completely streamline one of our internal QA processes that ensures our service desk technicians are delivering the highest level of support to our customers that we expect.

All technical assessments previously undertaken were manually typed up in Word, scoring and reporting done in Excel, with feedback sent to technicians by Email.

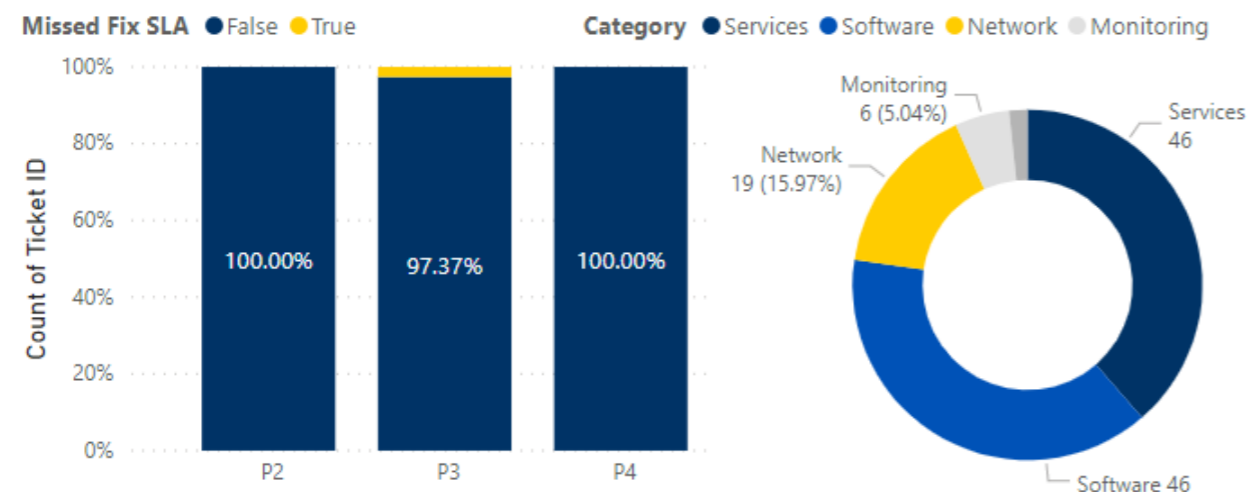
By using a combination of the new Microsoft tools, we were able to completely remove the duplication of effort and manual data entry, and we were able to implement automated feedback emails.



It's a wonderful new system, giving all our managers real time visibility of how engineers are supporting our customers. There's no headache with pivot tables, or manual duplicated data entry.

We've now got more time to provide actionable feedback to our teams about improvements they could make in their handling of support queries, and really drive the service desks' performance up."

"We've now got more time to provide actionable feedback to our teams about improvements they could make."



Sonya Hall
Systems Developer

To find out more about the Power Platform, and how we can use it to help your business, please call us on **0203 967 5187** or email us at **info@wanstor.com**

References

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2. The Total Economic Impact™ of Power Automate, a commissioned study conducted by Forrester Consulting, April 2020.
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